



End-to-End RCMS Services

Small & Mid-Sized Specialty Practices

- Team of *customer-centric* CPC certified Medical Coders & Billers
- Extensive end-to-end experience across Revenue Cycle Management Services
- Clients serviced include Small & Mid-Sized Specialty Practices having multiple physicians as well as Individual Physicians
- ICD-10 Trained professionals
- Turned-around AR and streamlined payments from Medicaid, Medicare & Commercial Insurances
- Impeccable service – going beyond call-of-duty



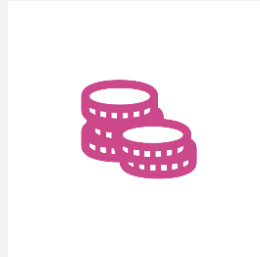
About Us

The Problem



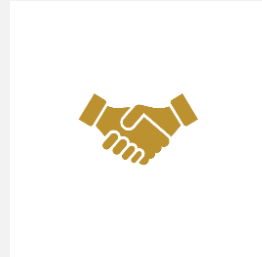
Decreased Cash Flow

- Miss Timely filing of bills
- Aging AR beyond 60-90 days
- Inaccurate Coding & Billing
- Claim Denials due to misdirected claims



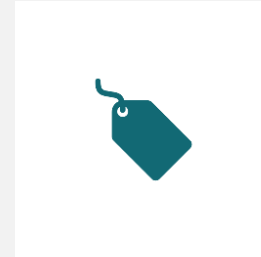
Bad Financial Health

- Increased overheads
- Lost \$\$ due to inaccurate coding, not resubmitting rejected claims



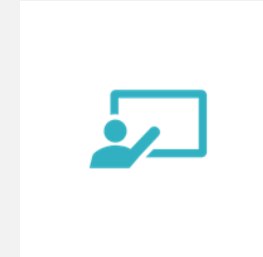
Lack of Trust

- Can't find a trusted outsourced company
- Need for Regular follow ups
- No expertise on Your specialty
- Frequent turnover of staff



Increasing Cost

- Expensive in-house staff
- High Outsourcing costs not resulting in higher cash inflow



Reduced Priorities

- Reduced focus on core – i.e. Patient Care & Cure
- Frequent changes to the ICD-10 codes makes it difficult to adhere to the regulations

You Cure. We \$ECURE



Analysis

- AR aging analysis & report for \$\$ retrieval
- Coding review of current bills submitted
- Credentialing with all/relevant Insurance organizations



Accomplish

- Streamline current Revenue Cycle Management Services
- Focus on Maximizing payments from Medicaid, Medicare, Commercial Insurances
- Accurate Coding & Billing activities



Monetize

- Increased Cash Flow
- Strengthen Financial Health of Practice
- Reduced cost of coding & Billing
- Free up time for Cure while we \$ecure

Solution



Our Services

End-to-End Revenue Cycle Management Services

Consulting Services

Provider
Credentialing &
Contracting

Eligibility & Insurance
Verification

Denials
Management

AR Follow-ups &
Appeals



HIPAA compliant

Small & Mid-Sized
Specialty Practices,

CPC & AAPC
Certified Coders

CPT, ICD-10, DRG,
HCPCS Codes

All Specialty categories including Medical/ Primary Care, Mental Health, Pharmacy, Massage therapy, Optometry, Family Practice, Orthopedics, DME, General Surgery, Clinical Psychiatry & Psychology, Oncology, Radiology, Cardiology, Urology, Chiropractic, and others

Medical Billing & Coding Metrics

Denials rate lowered to 15%-20%

95%+ First pass Rate for all claims submitted

15-20 days Medicaid AND Medicare Payments collected

Reduced AR days from months to less than 60 days -90 days

Timely Filing improved drastically avoiding missed payments

Accurate & Fast credentialing to ensure zero claim denials

Outperformance – Every Time

Commendation

“What can I say. I’ve been in private practice as a Clinical Psychologist for 30 years and have had several billing companies handle my accounts during that time. **I wish that I’d been working with Medisys Data Solutions for all of those years...I’d be much wealthier.** I’ve been with them since the beginning of 2019 and my revenue collections have increased dramatically...best they’ve ever been. Insurances that my previous biller had no idea how to handle, Medisys figured-out quickly. They are efficient, thorough, professional, timely, intelligent and simply amazing. They are absolutely the best and are awesome, give them a try.”

Dr. James

Clinical Psychologist, Virginia

“This testimonial is written to inform others of the most excellent performance of Mr. Abhijit Deshpande and his company, Medisys Data Solutions Inc. I can only speak superlatives about Mr. Deshpande and Medisys Data Solutions Inc. They are the best billing processor agency I have ever heard about or experienced. **I have been able to capture more and quicker reimbursement for my medical practice than I could have imagined. My cash flow has increased in speed and amount since I started working with them.** I highly recommend him and Medisys Data Solutions Inc., without reservation or doubt to any medical professional or group who is interested in capturing reimbursements quickly, accurately and continuously at a very reasonable price. I feel now quite financially comfortable and secure.”


Dr. Bruce

MD Psychiatry, Maryland



Thank You

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